



## PERMANENT MISSION OF PAKISTAN TO THE WTO

### **TENDER FOR ACQUIRING HEALTH INSURANCE SERVICES**

#### **Evaluation Report**

The Permanent Mission of Pakistan to the World Trade Organization (WTO), Geneva invited bids through a tender from service providers of Health Insurance in order to acquire a comprehensive Health Insurance Plan for its employees and their dependents in accordance with the requirement of Swiss laws as well as regulations for Pakistan's Missions Abroad. In this regard, 'Single Stage Two Envelope Procedure' was adopted.

The Mission received five bids for the subject tender. The Technical Bids of the tender were opened on 30-11-2020 by the Procurement Committee as per schedule mentioned in tender documents. Owing to the COVID-19 restrictions representatives of the firms participated virtually in the meeting via Zoom.

The procurement committee examined the technical bids as per prescribed technical assessment criteria in RFP. As a result, three (3) firms out of five (5) were qualified technically for the subject procurement and two firms could not meet the qualification criteria as per RFP. The qualified firms were M/s Henner, M/s Allianz and M/s Golden Care while M/s Cigna and M/s TPL Insurance could not qualify.

The financial bids of the above three qualified firms were opened on 02-12-2020 as per the tender schedule. Representatives of firms again participated virtually. The Procurement Committee examined the financial bids of firms as per the criteria given in the RFP.

It was assessed that M/s Henner had the best combination of lower financial bid, overall technical requirements and ability to deliver services as per the requirements of the Mission. The other two firms fell short in the overall comparative analysis and assessment. As per the overall assessment M/s Henner is ranked 1<sup>st</sup> among all firms. Therefore, the Procurement Committee has recommended the procurement of Health Insurance Services for Mission's employees from M/s Henner.

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